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C O N F I D E N T I A L SECTION 01 OF 03 BONN 14676

DEPARTMENT PASS FEDERAL RESERVE, CEA AND TREASURY FOR WIDMAN

E.O. 11652: GDS

TAGS: ECON, EFIN, GW

SUBJECT: GNP AND BALANCE OF PAYMENT FORECASTS

1. SUMMARY. THE GERMAN GOVERNMENT NOW PROJECTS 1974 GNP GROWTH AT 1.5 PERCENT IN REAL TERMS AND 8.5 PERCENT AT CURRENT PRICES. THE EMBASSY BELIEVES THIS PROJECTED TO BE REASONABLE. FOR 1975 THE GOVERNMENT PROJECTS REAL GNP GROWTH AT 3.0 - 3.5 PERCENT AND THE CONSUMER PRICE INCREASE AT ABOUT 7 PERCENT. WE BELIEVE REAL GROWTH MIGHT BE SOMEWHAT SLOWER AND ARE SUBMITTING CONFIDENTIAL

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A VERY TENTATIVE MORE DETAILED PROJECTION. IF ECONOMIC

ACTIVITY ABROAD SLOWS DOWN IN 1975, WE BELIEVE THE GERMAN TRADE SURPLUS WILL DECREASE MODERATELY AND THE CURRENT ACCOUNT SURPLUS MORE SUBSTANTIALLY. END SUMMARY.

2. FRG OFFICIALS ARE NOW REAPPRAISING THE ECONOMIC OUTLOOK AND IN THE PROCESS REVISING THEIR 1974 FORECAST AS WELL AS BEGINNING TO WORK ON FORECASTS FOR 1975. TABLE 1 IS AN EMBASSY EXTRAPOLATION OF WHAT WE BELIEVE THE STILL INTERNAL FRG FORECAST FOR 1974 LOOKS LIKE. IT IS BASED ON VARIOUS DISCUSSIONS WITH PRIMARILY ECONOMIC MINISTRY OFFICIALS. WE HAVE FILLED IN SOME OF THE GAPS AND BELIEVE THE FORECAST TO BE A REASONABLE ONE.

TABLE 1

1974 GNP FORECAST

NOMINAL

PERCENT GROWTH

DM BILLION OVER 1973

PRIVATE CONSUMPTION 534 8
PUBLIC CONSUMPTION 195 15
FIXED INVESTMENT 235 3.5
CHANGE IN INVENTORY 4
NET FOREIGN BALANCE 36.5
......
GNP 1004.5 8.5

REAL (1962 PRICES)

PERCENT

DM GROWTH

BILLION OVER 1973 DEFLATOR

PRIVATE CONSUMPTION 337 0.3 7.5'
PUBLIC CONSUMPTION 83 3.0 12.0
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FIXED INVESTMENT 145 -3.3 7.3

CHANGE IN INVENTORY 2

NET FOREIGN BALANCE 32

....

GNP 599 1.5 6.5

3. AS TABLE 1 INDICATES, THE UPSWING ORIGINALLY FORECAST FOR THE SECOND HALF OF 1974 HAS NOT YET OCCURRED AND IS

NOT LIKELY TO OCCUR DURING THE REMAINDER OF THIS YEAR. DESPITE SUBSTANTIAL WAGE SETTLEMENTS LATE IN 1973 AND EARLY IN 1974, PRIVATE CONSUMPTION DURING L974 AS A WHOLE IS NOT NOW PROJECTED TO GROW IN REAL

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TERMS. INVESTMENT IS CONTINUING TO STAGNATE AND ONLY PUBLIC CONSUMPTION AND THE NET FOREIGN BALANCE (TRADE AND SERVICES) SHOW SIGNIFICANT REAL GROWTH. REAL GNP IS EXPECTED TO GROW BY ONLY 1.5 PERCENT. ON THE OTHER HAND, THE LOWER THAN EXPECTED GROWTH IS ACCOMPANIED BY LOWER THAN EXPECTED PRICE INCREASES WITH THE 1974

GNP DEFLATOR NOW ESTIMATED AT 7 PERCENT AND THE 1974 COST OF LIVING MONTHLY AVERAGE AT 7.5 PERCENT OVER 1973 INSTEAD OF THE 10 PERCENT PROJECTED AT THE BEGINNING OF THE YEAR.

4. THE GERMAN GOVERNMENT HAS ANNOUNCED THAT IT EXPECTS CONFIDENTIAL

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1975 GNP TO GROW BY 3.0 - 3.5 PERCENT IN REAL TERMS AND CONSUMER PRICES TO INCREASE BY ABOUT 7 PERCENT. GOVERNMENT OFFICIALS HAVE BEEN VERY RELUCTANT TO DISCUSS DETAILS OF THESE PROJECTIONS IN PART PROBABLY BECAUSE THEY ARE STILL VERY UNCERTAIN AND UNDER MUCH INTERNAL DISCUSSION. SOME UNRESOLVED TACTICAL AND POLITICAL CONSIDERATIONS MAY ALSO PLAY A ROLE IN CONNECTION WITH THE UPCOMING WAGE NEGOTIATIONS. SUPLEMENTARY BUDGET DISCUSSION, ETC. ON THE BASIS OF OUR VARIOUS DISCUSSIONS WE HAVE NEVERTHELESS ATTEMPTED IN TABLE 2 TO PIECE TOGETHER HOW WE BELIEVE 1975 ECONOMIC PROSPECTS CURRENTLY LOOK FROM BONN. THE RESULTING PROJECTION IS A VERY TENTATIVE ONE AND CONTAINS A RELATIVELY LARGE MARGIN OF ERROR, BUT WITH THESE CAVEATS AND THE FUNDAMENTAL ASSUMPTIONS OF NO INTERNATIONAL CRISIS AND SOME ECONOMIC SLOWDOWN IN THE REST OF THE WORLD WE BELIEVE IT IS A REASONABLE ONE.

TABLE 2

1975 GNP FORECAST

NOMINAL

PERCENT GROWTH

DM BILLION OVER 1974

PRIVATE CONSUMPTION 585 9.5 PUBLIC CONSUMPTION 217 11.2 FIXED INVESTMENT 266 13.2

CHANGE IN INVENTORY 5 NET FOREIGN BALANCE 32

GNP 1105 10.0

DM

REAL (1962 PRICES)

PERCENT GROWTH

BILLION OVER 1974 DEFLATOR

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PRIVATE CONSUMPTION 345 2.5 7.0
PUBLIC CONSUMPTION 84 1.2 10.0
FIXED INVESTMENT 154 6.2 7.0
CHANGE IN INVENTORY 4
NET FOREIGN BALANCE 28

.....

615 2.7 7.3

5. IN THE ABOVE TABLE THE PRIVATE CONSUMPTION PROJECTION IS PROBABLY THE MOST TENTATIVE ONE. IF WAGE INCREASES THIS FALL SHOULD SUBSTANTIALLY EXCEED 10 PERCENT, ESPECIALLY THE CURRENT PRICE PROJECTION MAY BE TOO LOW. GOVERNMENT INVESTMENT IN FIXED ASSETS UNDOUBTEDLY WILL EXPAND SIGNIFICANTLY AS SUPPLEMENTARY

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BUDGET EXPENDITURES GET UNDER WAY, BUT WHETHER A PROJECTED MODEST PICKUP IN PRIVATE REAL INVESTMENT WILL ALSO TAKE PLACE IS NOT CERTAIN. THE NET FOREIGN BALANCE, OF COURSE, DEPENDS ON DEVELOPMENTS NOT ONLY IN GERMANY, BUT ALSO IN THE REST OF THE WORLD.

6. TO ROUND OUT THE PICTURE, TABLE 3 INDICATES A
VERY TENTATIVE EMBASSY PROJECTION OF THE 1974 AND 1975
GERMAN CURRENT ACCOUNT. THIS TABLE, PROJECTING
BALANCES OF MUCH LARGER COMPONENT ITEMS, IS OF COURSE
SUBJECT TO A PARTICULARLY LARGE MARGIN OF ERROR.

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BALANCE OF PAYMENTS PROJECTION (DM BILLION)

1974 1975

TRADE BALANCE PLUS 47 PLUS 42
SERVICES BALANCE MINUS 9 MINUS 10
TRANSFER BALANCE MINUS 17 MINUS 19

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CURRENT ACCOUNT BALANCE PLUS 21 PLUS 13 HILLENBRAND

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